

Sales is NOT an Art but a Process & Closing Clinic

PRESENTED BY: ROGER BOSTDORFF OF
B2B SALES BOOST, LLC



N I C H O L S



Through this seminar you will:

- Learn the six-step structured sales process
- Develop successful strategies to find new leads, qualify those leads and reduce the sales cycle
- Learn practical application of new sales techniques
- Develop & create closing strategies/techniques

**HOSTED AT: NICHOLS
475 W. WOODLAND CIRCLE DR.
BOWLING GREEN, OH**

COST

INVESTOR: \$75

NON-INVESTOR: \$85

The remaining time will be spent in a "Closing Clinic"

January 30, 2018 8:00am-12:00pm